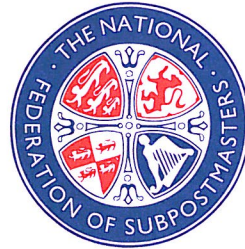


Our Ref. GT/sm

28 January 2011



NFSP

Mr Mark Harris
Chief Executive
National Lottery Commission
101 Wigmore Street
LONDON
W1U 1QU

Dear Mr Harris

I am writing to you now as I understand that you are due to announce a final decision in February on Camelot's proposed entry into the commercial services market.

Following your announcement last July that you were 'minded to' say no to Camelot's plans, I commented publicly that bill payment and mobile top-ups remain an important source of revenue for post offices. Our concern was, and remains, that a refusal on your part would lead to more work being taken from us by the incumbent dominant operators in the market, which would further jeopardise the network.

At a time when the future of the Post Office and subpostmasters is once again the subject of close political scrutiny, I wanted to let you know that I strongly support Camelot's proposals. I believe that Camelot's entry into this market could provide a major step forward in helping to overcome the many threats that the post office network currently faces.

I hope that you will have already taken our views into account throughout the process so far, and I urge you to continue to do so as you reach your final decision.

Yours sincerely

George Thomson
General Secretary